



OGA News & Views

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*We want to hear from you!
Ideas, concerns, ways to make the
association more effective for you.*

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The Leadership Course — "Lead, Follow or Get Out of the Way"

In January 2016, the OGA will begin a six month course — The Leadership Course — focusing on leadership opportunities, challenges, and skills.

"For an organization's sustained success, potential leaders must be identified and developed," said Tom Rider, OGA Executive Director. "Through this program's course work, participants will be exposed to the concepts and skills a leader will need to be successful."

"The OGA Leadership Course provides the foundational training for future leaders and those who are beginning or continuing their leadership journey," he said.

The course consists of three elements:

1. Six three-hour class sessions, one each month for six months.
2. Outside reading assignments and written commentary for each assignment.
3. The Leadership Project, developed by the participant, which requires completion of a project of his/her choosing.

Class participants will meet monthly at the OGA Training Center in Oklahoma City. Sessions begin at 9:00 a.m. each day and will end by 12:00 p.m.

The individual class sessions include:

1. Leadership 101 (January 6)
2. Leading Change (February 3)
3. Visioning (March 2)
4. Communicating the Vision (April 6)
5. Developing Others (May 4)
6. Leading People: Conclusion (June 1)
7. Project Presentation (December 15)

To successfully complete the Course, participants must complete a Leadership Project. The participant will identify an opportunity in which they can have a leadership role. The participant must plan, conduct, evaluate and present the project. Each participant must submit a Project Proposal, and the proposed project must be approved by the Course instructor. Each participant will present their project to the class in December 2016.

Rider, who also serves as General Manager for the Municipal Electric Systems of Oklahoma (MESO), will be the Course Instructor. For

(see LEADERSHIP COURSE, page 5)

Williams' Catreana McMullen Will Lead the OGA Board of Directors Succeeding David Vise

Catreana McMullen with Williams Companies was recently selected to succeed Arkansas, Oklahoma Gas Corporation's David Vise as Chair of the OGA Board of Directors.

As part of regular annual business (in conjunction with the 2015 OGA Annual Conference), the board elected new leaders and new members during their regular Monthly Meeting and the Annual Meeting of the Association.

Vise will leave the Board following six years of service. McMullen joined the board in 2011 and served as Co-Chair last year.

"The OGA benefits from talented professionals who provide oversight and direction for our association," said Tom Rider, OGA Executive Director. "David provided valuable, steady leadership, and his service is greatly appreciated. We look forward to Catreana's leadership as she moves us forward with programs and services for an expanding membership."

Brett Gresham, ONE Gas, will serve as Vice Chair; Jimmy Eastham, NOPFA, will continue as Secretary; and, Gary Pruet, Municipal Utility Board, Pryor, will be Treasurer.

Four board seats were up for election. David McMullen, ONEOK Partners (PGT) was appointed in June and elected for a term ending in 2018. Mark Haptonstall, Arkansas Oklahoma Gas Corp (Distribution) will fill the position vacated by Vise. Gary Pruet, Municipal Utility Board, Pryor (Municipals) and Don Olson, IRT Integrated Rectifiers Technology (Associate) were re-elected to three year terms.



OGA Planning for 2016 OGA Legislative Workshop and Leadership Conference

OGA will begin 2016 with one of its most popular workshops, the Annual Legislative Workshop scheduled for January 20. Another is the association's annual OGA Leadership Conference which will be May 5.

The OGA Legislative Workshop is an opportunity for members to hear about the upcoming Oklahoma

Legislative session and bills introduced which could impact the industry.

The annual OGA Leadership Conference is a one-session designed for anyone interested in career advancement through leadership and other skills designed to help improve what they already do.

Final details for both events will be announced soon.

OGA Rolls Out Annual Corporate Sponsorship Program

OGA kicked off its Annual Corporate Sponsorship Program at the 2015 Annual Conference.

Beginning in 2016, the OGA will offer members an opportunity to make a one-time annual investment to help underwrite current and future programs such as speakers for the OGA Leadership Conference and annual conference.

"Our OGA Annual Corporate Sponsorship will provide many benefits to enhance membership in the association and investment in the industry," said Tom Rider, OGA Executive Director. "The program will

give members the opportunity to plan for the entire year.

"Members who invest in our activities and events can expect excellent opportunities to network with industry leaders from companies and municipalities of all sizes," Rider added. "By making a one-time annual investment, they are assured to be in front of decision makers."

Complete details of the Oklahoma Gas Association (OGA) 2016 Annual Corporate Sponsorship Program can be found at www.okgas.net or at the end of this newsletter.

OGA Hosts Annual Conference

Nearly 200 participants gathered recently for the OGA 2015 Annual Conference & Exposition in Norman, Oklahoma.

The annual conference theme was “Crisis Management,” and the City of Oklahoma City’s Emergency Manager, Frank Barnes, delivered opening remarks by addressing “Crisis Management: Lessons Learned from the Community Perspective.”

One of the more popular sessions was “Cyber Security: Preparation Begins with Awareness” presented by Sandra Meyer and Jeff Landrith (both with Williams).

Feedback on the conference and topics was positive, and plans are underway for the 2016 Annual Conference which will be August 29 to 31, 2016 in Norman, Oklahoma.



AGGA: “Eight Ways That Natural Gas Distribution Is Growing”

More homes and businesses use natural gas today than ever before and the numbers continue to increase. The American Gas Association (AGA) has released a new report entitled Got Growth? that examines the growth of the natural gas distribution sector.

In an era when much of the discussion regarding future gas demand is focused on power generation and industrial uses, this analysis details eight areas of growth for local gas utilities during the past several decades.

The report points to continuing expectations for future growth in customers and burner tips, infrastructure build out and geographic footprint, rate base value, investments in energy efficiency and other areas.

“We looked beyond the simple metric of aggregate volume delivered in the national gas market and examined areas where we have seen dynamic growth in the gas utility sector,” said Chris McGill, AGA’s Vice President of Policy Analysis and one

of the authors of the report. “Many volume-based natural gas supply and demand balance forecasts do not include other very tangible growth factors such as efficiency gains and related dollar investments, system footprint outgrowth, customer totals, additions of burner tips and the growing benefits of CO2 reductions. Natural gas systems, and growth in those systems, are the epitome of value, reliability and efficiency in energy use and that has been the case for many years.”

Clear and well defined data shows that natural gas customer counts and other measures have grown significantly over recent decades. The report touches on infrastructure expansion, contributions to innovative energy efficiency programs, natural gas as a greenhouse gas emissions reduction tool, conversions from heating oil, propane and electricity and the economy-wide value of natural gas distribution.

(see AGGA, page 4)

AGGA

(continued from page 3)

Growth Fact #1 – The number of homes and businesses using natural gas have grown steadily for decades.

New construction and conversions of other home heating fuels to natural gas have resulted in steady growth in natural gas customers.

Growth Fact #2 – Along with growth in natural gas customers has come growth in burner tips and natural gas appliances in individual homes.

The number of residential gas customers grew by nearly 13 million during the past two decades, representing over 32 million gas fired appliances, based on the U.S. Census Bureau reports.

Growth Fact #3 – Residential customer growth has required additions to distribution pipeline infrastructure in order to ensure reliable service.

Delivering natural gas to any customer class is an exercise of planning, constructing and maintaining pipeline infrastructure, which is the conduit for serving customers safely and reliably. Miles of distribution main have doubled from about 600,000 to over 1.2 million during the past four decades.

Growth Fact #4 – Utility system expansion and modernization has spurred new investment, which has grown companies' enterprise value and financial strength.

According to AGA's own estimates, the economy-wide value of the natural gas distribution industry has grown by nearly 31 percent since 1993. It was valued at nearly \$50.0 billion in 2014 – about \$11.8 billion more than twenty-one years prior.

Growth Fact #5 – States are increasingly adopting innovative regulatory mechanisms to align utility incentives with policy goals of improving energy usage, providing access to natural gas, and reducing emissions.

Utilities in 20 states employ revenue decoupling, a rate adjustment mechanism that separates a gas utility's fixed cost recovery from the amount of gas it delivers. Forty states have a program to facilitate

accelerated replacement and modernization of natural gas distribution pipelines no longer fit for service.

Growth Fact #6 – Natural gas utilities have steadily invested more dollars in energy efficiency for homes and businesses, which has contributed to decreased usage per customer, growth in energy savings, and increased cost savings for customers.

Today, the average American home uses 40 percent less natural gas than it did 40 years ago. In 2013 natural gas utilities invested \$1.15 billion in 112 natural gas efficiency programs spanning 39 states, and they budgeted more than \$1.4 billion for 2014 (projecting a 25 percent increase in spending). As a result of efficiency investments, natural gas utilities helped customers save 151 trillion Btu of energy, resulting in 7.9 million metric tons of avoided carbon dioxide (CO₂) emissions—on average, the equivalence of removing 1.7 million cars off the road.

Growth Fact #7 – Utility financial performance has remained strong.

The AGA Stock Index has outperformed the S&P index in most years that the fund has existed, particularly during the past ten years. High dividend payments by this sector have helped to make overall yields strong, particularly when the income tax rate on qualifying dividends was reduced.

Growth Fact #8 – Direct use of natural gas is increasingly seen as a tool to grow opportunities to reduce greenhouse emissions when compared to other alternatives used in space and water heating.

According to the 2011 MIT Future of Natural Gas Study by now Secretary of Energy Ernest Moniz, a household that switches from an electric furnace to an efficient natural gas model reduces CO₂ emissions by 63 percent on average. Switching out an electric water heater and installing an efficient natural gas water heater can lower CO₂ emissions from 23 –to 64 percent depending on the mix of electric generation resources that are displaced.

You can read the entire report at <https://www.aga.org/got-growth>.

Leadership Course

(continued from page 1)

the past 25 years, he has worked with Oklahoma organizations and individuals helping them realize success through focused effort. His programs on

leadership, supervision, and interpersonal relations consistently receive high marks from participants.

The cost of the course is \$800 and includes class material, books, and additional reading materials. For more information or to register go to www.okgas.net or contact Rider at tom@meso.org.



OKLAHOMA GAS ASSOCIATION (OGA) 2016 Annual Corporate Sponsorship Program

Who:

The Oklahoma Gas Association (OGA) is a state association serving the gathering, transmission, distribution and municipal segments of the natural gas industry.

What:

A special opportunity for OGA members to make an annual investment in their association and its programs to advance the natural gas industry.

Why:

Enhance your partnerships and relationships with natural gas industry leaders and benefit from simpler planning and budgeting for your organization.

When:

For calendar year 2016

2015 – 2016 OGA Board of Directors

Catreana McMullen
Williams
Chair

Brett Gresham
ONE Gas
Vice Chair

Jimmy Eastham
NOPFA
Secretary

Gary Pruett
Municipal Utility Board, Pryor
Treasurer

Larry Alspaugh
T.D. Williamson Inc.

Robert Botello, Jr.
Heath Consultants

Mark Haptonstall
Arkansas, Oklahoma Gas Corporation

David McMullen
ONEOK Partners

Don Olson
IRT Integrated Rectifier Technologies Inc.

Jeff Steely
CenterPoint Energy – Oklahoma

Ricky Whittington
Enable Midstream

Advisory Board Members

Jason Crowe
Green Equipment Company

Rusty Jennett
LASEN™

Don McCoy
D McCoy Services

Tom Rider
Executive Director

About the OGA and the OGA 2016 Annual Corporate Sponsorship Program

Beginning in 2016, the OGA will offer members an opportunity to make an annual investment in the association through a Corporate Sponsorship Program.

We address best practices, regulatory issues, future planning and industry relations. OGA offers a wide array of services and opportunities for our members.

Through various programs, events and committees, the OGA actively seeks to influence consumers and regulators in making natural gas the number one, safe choice for energy.

Additionally, OGA provides annual scholarships to dependents of OGA members. The scholarship is funded through proceeds from the annual Scholarship Classic Golf Tournament.

Associate members, suppliers and exhibitors also will have the opportunity to sponsor specialty training and participate in our annual conference.

Why OGA members should invest in the OGA 2016 Annual Corporate Sponsorship Program . . .

The OGA Annual Corporate Sponsorship delivers numerous benefits to enhance your membership in the association.

To begin, the program provides your company the opportunity to plan long-term – look ahead for an entire year. Some of the benefits are improved time management and budgeting.

OGA events are excellent opportunities to network with industry leaders from companies and municipalities of all sizes.

For 12 months, you are assured to be in front of decision makers who can help you grow your business.

If you are interested in becoming an OGA member, please contact Tom Rider, Executive Director, today at 405-528-1752 or tom@meso.org to learn more.

OGA Corporate Sponsor Program (for current OGA members)

1. To participate in the sponsorship opportunities, the entity must be an active member of the association whose dues are current for the membership year.
2. Sponsorship is based on the calendar year.
3. Sponsors will be recognized throughout the year of sponsorship as described below.

	Platinum	Diamond	Gold	Silver	Bronze
Sponsorship	\$5,000.00	\$3,000.00	\$2,500.00	\$1,800.00	\$1,000.00
Number of Sponsors at each level	3	6	9	Unlimited	Unlimited
One Exhibitor Booth at the Annual Conference OR two Registered Attendees at the Annual Conference	X	X	X	X	X
One additional Registration for the Annual Conference	X	X	X	X	
Registration(s) at the OGA Leadership Conference	2	1			
Listing on the OGA Website Home page - with Link	X	X	X	X	X
Recognition at All OGA Events	X	X	X	X	X
Continuous running of Sponsorship recognition during the annual conference	X	X	X	X	X
Sponsor sign at the OGA Scholarship Classic	X	X	X	X	X
Sponsor hole/station signs at the Annual Conference golf tournament and sporting clays events	X	X	X	X	X
Business card ad in annual directory	X	X	X	X	X
Full page ad in the OGA newsletter	X				
Half page ad in the OGA newsletter		X			
One-third page ad in the OGA newsletter			X		
One-sixth page ad in the OGA newsletter				X	
Business card size ad in the OGA newsletter					X
Full page ad in the Annual Conference program	X				
Half page ad in the Annual Conference program		X			
Quarter page ad in the Annual Conference program			X		
Business card ad in the Annual Conference program				X	X
One 4-person team entry in the Scholarship Classic	X	X	X		
One 4-person team entry in either the Annual Conference golf tournament or sporting clays event	X				
Two additional Annual Conference individual registrations		X			
Four additional Annual Conference individual registrations	X				
One additional team registration for the OGA Scholarship Classic and Annual Conference golf tournaments-*	X				

*-May substitute three Annual Conference registrations for the additional tournament teams

Oklahoma Gas Association

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www.okgas.net

OGA 2016 Annual Corporate Sponsorship Program Registration Form

*****MUST BE A CURRENT OGA MEMBER*****

For more information about OGA Memberships, Associate Memberships, the 2016 Annual Corporate Sponsorship Program, events, etc., please contact Tom Rider, Executive Director at 405-528-1752 or tom@meso.org.

PLEASE INDICATE DESIRED SPONSORSHIP LEVEL

Platinum @ \$5,000	Diamond @ \$3,000	Gold @ \$2,500	Silver @ \$1,800	Bronze @ \$1,000

Company:

Contact Name:

Title:

Billing / Contact Information:

Company:

Name:

Address:

City/State/ZIP Code:

Phone:

Email:

TOTAL INVESTMENT:

REGISTER ONLINE AT:

www.okgas.org

Or complete this registration form, and send by:

Email to:

deborah@meso.org

Mail to:

OGA
308 N.E. 27th Street
Oklahoma City, OK 73105

Please direct billing or registration questions to **Deborah Miner-Gonzales** at 405-528-7564 or deborah@meso.org.



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